

Town of Nags Head

Post Office Box 99
 Nags Head, North Carolina 27959
 Telephone 252-441-1122
 Fax 252-441-3350
 www.nagsheadnc.gov



TOWN OF
NAGS HEAD

Advanced Metering Infrastructure (AMI) System Request for Proposals December 12 2022 2:00 pm

Bid No.	Vendor	Address	Cover Letter	6 Copies Rec'd	Submitted On-Time	Client References Provided	Technical Narrative Provided	Certificate of Liability Insurance	Fee Proposal Provided
1	Fortiline Waterworks	7025 Northwinds Drive NW Concord, NC 28027	✓	✓	✓	✓	✓	✓	Meter + Install: \$2,026,872.50 Hardware+ Software +Training: \$373,688.34 Total: \$2,400,560.84 Annual Fee Cost: \$11,504.16
2	Consolidated Pipe & Supply	1630 North Greene St. Greenville, NC 27834	✓	✓	✓	✓	✓	✓	Meter + Install: \$1,503,339.36 Hardware+ Software +Training: \$147,155.50 Total: \$1,650,494.86 Annual Fee Cost: \$16,828.30
3	L/B Water Service, Inc.	2621 Quality Ct. Virginia Beach, VA 23454	✓	✓	✓	✓	✓		Meter + Install: \$1,180,868.21 Hardware+ Software +Training: \$767,929.75 Total: \$1,948,797.96 Annual Fee Cost: \$10,705.50
4	United Systems & Software	91 Southwest One Blvd Benton, KY 42025	✓		✓	✓	✓	✓	Meter + Install: \$1,803,608.75 Hardware+ Software +Training: \$154,856.00 Total: \$1,958,464.75 Annual Fee Cost: \$43,650
5									
6									

Attendees

Andy Garman, Ray Schoonmaker

Carolyn Morris - (Town of Nags Head)

Bryson Smith (United Systems)

Johnny Spencer (Consolidated Pipe Supply)